



KONICA MINOLTA

COMPANY PROFILE

KONICA MINOLTA WEST

Established in 1996 Konica Minolta West is a leading provider of digital print technology and related solutions helping our customers improve productivity and to be successful in what they do.

Our primary offerings span two main areas: Managed Document Services and Workflow Solutions. Our Managed Document offerings help customers, ranging from small businesses to national enterprises across diverse industries to optimize their printing, document workflow and related business processes. Our Workflow Solutions analyses and recommends improvements to the work processes of our customers thereby providing them with an efficient, cost effective printing as well as information storage and sharing infrastructure.

Our other products include installation and maintenance of CCTV security systems and Information Technology support services.

Superior Quality Products

The Konica Minolta brand is internationally recognised for the superior quality and value it delivers. This has enabled KM to become the number one brand in South Africa in terms of market share. KMW is a authorised distributor of Konica Minolta South Africa thereby ensuring strong after sales support and continuity of services.

Superior Service

KMW prides itself on the service levels we deliver to our clients. Being based in Roodepoort we are able to deliver same day repair services to clients often within a couple of hours of receiving a service request. This has resulted in many of our clients choosing KMW as their service provider since our inception.

Holistic Solutions

The world of office automation is increasingly being integrated with that of information technology. We at KMW understand the importance of staying abreast of technological innovation and market trends. By incorporating these into our product offerings we are able to offer clients holistic solutions that meet all their office automation needs.

Ownership Structure

KMW is a family owned private company with a level 4 BBBEE rating.



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